

# XFMRS<sup>®</sup>



ISO  
9001:2015



ISO  
14001:2015



IATF  
16949:2016



ISO  
13485:2016



# Who We Are

- Manufacturer of magnetic components
- Specialize in custom magnetics, also offer a wide range of standard components
- HQ in Indianapolis, IN
- Employee-owned
- Established 1992

# Who We Are



## XFMRS Corporate HQ

- Camby, IN
- Engineering, sales, marketing, accounting, shipping, QC

## QSE

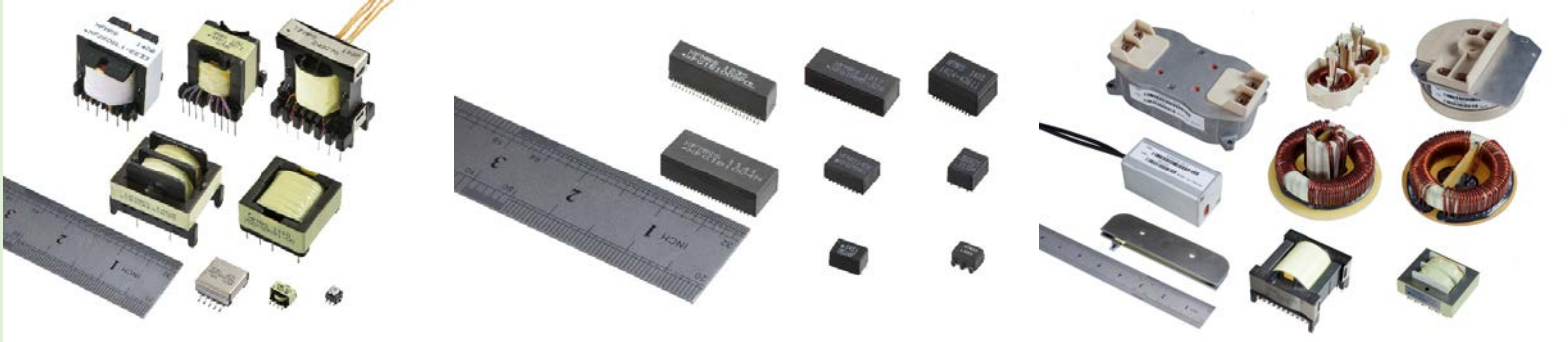
- Watseka, IL
- Acquired in 2017
- Manufacturing, design, shipping, QC
- Specializes in 50/60Hz and low-volume orders

# Who We Are



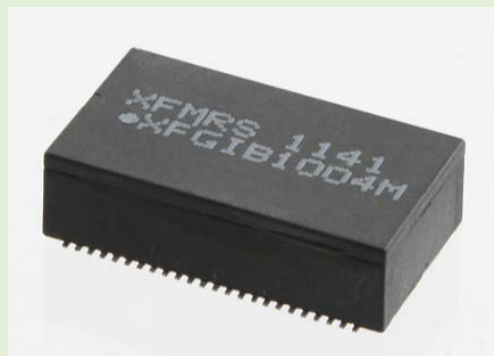
- A** XFMRS, LTD
  - Hong Kong
  - Sales, purchasing, accounting, shipping
- B** Dongshen Town, China
  - 700 employees
- C** Lingshui, China
  - 300 employees
- D** Guangxi, China
  - 180 employees
- E** LuboTown, China
  - 30 employees

# Our Products



# LAN Magnetics

- Discrete and RJ45 integrated
- From 10Base-T to 10Gig
- POE up to 100W
  - [XF10G100W](#)
- UL60601 Certified
  - [XFATM9ULR1](#)
- Wide variety of shapes, sizes, configurations



# Power Magnetics

- High-frequency switching transformers
  - Flyback, push-pull, LLC resonant, etc.
  - Designed to meet requirements in UL60950, others
- Common-mode chokes
- Inductors
- Gate drive
- Linear 50/60Hz



# Telecom Magnetics

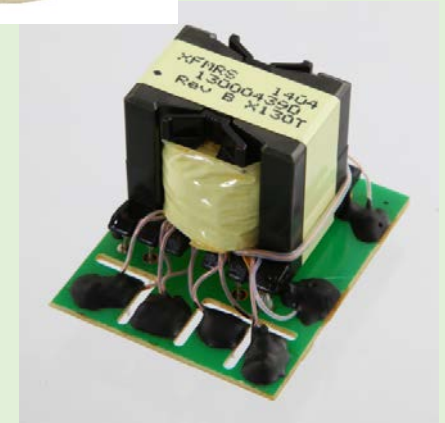
- T1/E1/J1
- Digital Audio
- Wideband
- xDSL
- ISDN
- Legacy products





# Custom Products

- From small modifications to ground-up designs
- No NRE, design fees
- Represents ~70% of revenue
- Design to meet strict and unusual requirements
- Experience in high-anxiety markets



# What Sets Us Apart?

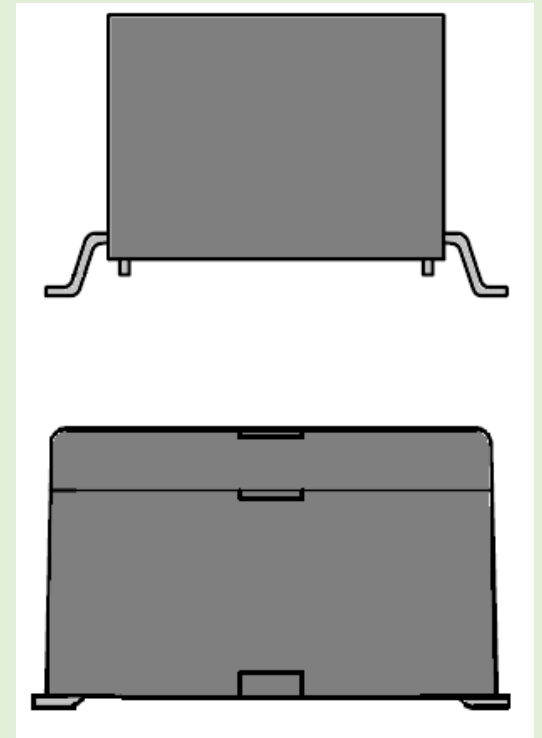
- Skilled Engineering Team
- Focus on Customers
- Quality and Efficiency in Manufacturing
- Competitive Prices

# Engineering Capabilities

- 50+ years design experience, all markets
- New product added frequently
- Emphasis on Design for Manufacturing (DFM)
- Design for UL, other agency requirements
  - Creepage, clearance, isolation
  - Construction document provided with material file numbers
- No NRE or design fees

# Innovations

- RJ45 Combo
  - XFMRS holds original patent
  - Now commonplace!
- L-Pin SMD Mounting
  - Replaces common gull-wing
  - More robust
  - Pin-compatible with gull-wing
  - Patent pending
  - Available on LAN and some transformer bobbins



# Focus on Customers

- Fastest follow-up in the industry?
- No minimum order, even for custom products
- Quick-turn samples available free of charge
- Small and large customers treated with importance
- Stocking/bonding agreements available
- ESOP company - all associates motivated to provide the best service

# Quality and Efficiency

- Four factories in China, owned solely by XFMRS
- High level of quality - *TS 16949 certification*
- Dedicated process improvement team (PIE)
- 70% factory capacity is maintained
- Highly automated production and testing
- Every product tested 200%
- Flexibility: small volume, large volume, mix

# Contact Us

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